



Erasmus + **KA2: Cooperation for innovation and the exchange of good practices**

Knowledge Alliances



Enabling SMEs to gain competitive advantage from the use of HPC

Regional workshops with partners from the business community – 1st workshop

Deliverable 8.4

Prepared by: P8, Executive Agency for Higher Education, Research, Development and Innovation Funding (UEFISCDI)





1 Document reference

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2 Content Overview

2.1 Date and Location

- **Date:** 25 April 2018
- **Location:** Palatul Universul, Bucharest

2.2 Agenda

Hours	Session
15.15-15.30	Welcome and registration
15.30- 15.45	Presentation of Enabling SMEs to gain competitive advantage from the use of HPC (SME/HPC) project
15.45-16.45	Round table discussion about enterprises' needs
16.45-17.00	Understanding key HPC benefits Thematic presentation of HPC International Good practices
17.00-17.30	Final remarks and Networking

2.3 Summary of discussions

The workshop aimed to introduce SME/HPC project to regional stakeholder and to start the strategic dialogue with and between regional enterprises and higher education institutions.

The workshop was attended by 15 participants who included representatives of business community, of HEIs and NGOs coming from various sectors (urbanism, software, services, automotive) and SME/HPC regional project team.

In the first session, SME/HPC regional project team introduced the SME/HPC project and gave a short presentation about what HPC is.

The second session was a round table discussion about enterprises' needs. The main aspects underlined were connected to the need to produce and to delivery faster, to increase efficiency and productivity and to manage large amount of data.

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The third session was a debate about how HPC could respond to these needs. As the majority of participants had low or little knowledge about HPC, the regional SME/HPC team used the the experience of InnoHPC project, funded under Danube Transnational programme and started the session from the video related to what is HPC available at <https://www.youtube.com/watch?v=TiK7NMbnG4U&feature=youtu.be>. Then participants worked in small groups and looked for regional, national and international HPC knowledge providers and, starting from these, together with those stakeholders experienced, discussed about how they could benefit from using HPC.

At the end of the workshop, a half an hour for networking activity was allocated, giving to participants the opportunity to exchange ideas, creating the basis from strategic dialogue.

In order to improve the quality of future events, feedback forms were distributed to the participants and at the end of the conference and, after completion they have been collected by the project team. The general feedback was positive and stakeholders mentioned the idea of continuing collaboration. -